

Partnership Overview

Love Bud AZ LLC
March 20, 2025

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Four Year Financial Projections



Target Goals

2026: Obtain 10,000 active subscribers

2027: Obtain 55,000 active subscribers

2028: Obtain 100,000 active subscribers

2029: Reduce the cost of goods by 25%

Note: All profit is split 50/50 with KindMeds Dispensary after operational expenses.

2026 Operation Flow

Operation cost: \$5,474,004

Revenue Generated: \$8,400,000

Profit Generated: \$2,925,996

Active Subscribers: 10,000

Average **Monthly** Deliveries: 20,000

Average **Daily** Drivers: 667

Note: All profit is split 50/50 with KindMeds Dispensary after operational expenses

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2027 Operation Flow

Operation cost: \$28,814,088

Revenue Generated: \$46,200,000

Profit Generated: \$17,385,912

Active Subscribers: 55,0000

Average **Monthly** Deliveries: 110,000

Average **Daily** Drivers: 9,167

Note: All profit is split 50/50 with KindMeds Dispensary after operational expenses

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2028 Operation Flow

Operation cost: \$51,846,168

Revenue Generated: \$84,000,000

Profit Generated: \$32,153,832

Active Subscribers: 100,000

Average **Monthly** Deliveries: 200,000

Average **Daily** Drivers: 16,667

Note: All profit is split 50/50 with KindMeds Dispensary after operational expenses

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2029 Operation Flow

Operation cost: \$43,446,168

Revenue Generated: \$84,000,000

Profit Generated: \$40,55,3832

Active Subscribers: 100,000

Average **Monthly** Deliveries: 200,000

Average **Daily** Drivers: 16,667

Note: All profit Is split 50/50 with KindMeds Dispensary after operational expenses

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Projected Unit values

1,000,000 units (\$10 per unit)

1 Units Value

2026 - \$15
2027 - \$60
2028 - \$160
2029 - \$202

200 Units Value

2026 - \$2,926
2027 - \$12,507
2028 - \$32,154
2029 - \$40,554

500 Units Value

2026 - \$7,315
2027 - \$30,145
2028 - \$80,384
2029 - \$101,384

KindMeds

1,000 Units Value

2026 - \$14,630
2027 - \$60,288
2028 - \$160,770
2029 - \$202,769.16

5,000 Units Value

2026 - \$73,150
2027 - \$301,442
2028 - \$803,846
2029 - \$1,013,846

10,000 Units Value

2026 - \$146,300
2027 - \$602,884
2028 - \$1,607,692
2029 - \$2,027,692

50% Profitshare

2026 - \$1,462,998
2027 - \$6,028,839
2028 - \$16,076,916
2029 - 20,276,916

Competitive Advantage

Our Drivers:

CLB will target drivers who are currently working for Uber, Lyft, or other on-demand delivery services. Our drivers will have the option to take either on-demand or scheduled deliveries.

On demand deliveries will pay our drivers a minimum of \$10 per delivery, compared to Uber's average payout of \$5.

Scheduled deliveries will pay \$22 per hour, and drivers must accept a 10-hour shift with a one-hour lunch break, averaging 3 deliveries per hour.

All drivers must have a valid driver license, insurance, FA card, and motor vehicle up to state compliance.

This business strategy will allow us to build a large workforce with very low overhead, a proven method used by Uber, Lyft, DoorDash, GoPuff, and many others.

Our Customers:

CLB subscribers will be able to access special pricing on products, events, and other activities through our mobile application. For only \$10 a month, our customers can have their favorite brands delivered to their homes at a discounted price.

The average mid-top-shelf eighth ranges between \$35 and \$50 when customers purchase directly from the dispensary. However, our subscribers will always receive a 30% discount on scheduled deliveries and a 10% discount on on-demand orders.

CLB is generating an average profit of \$9 per eighth of flower delivered, and each subscriber is projected to make 4–5 purchases per month. Our margins are the same for all other products sold, with a minimum delivery order of \$35.

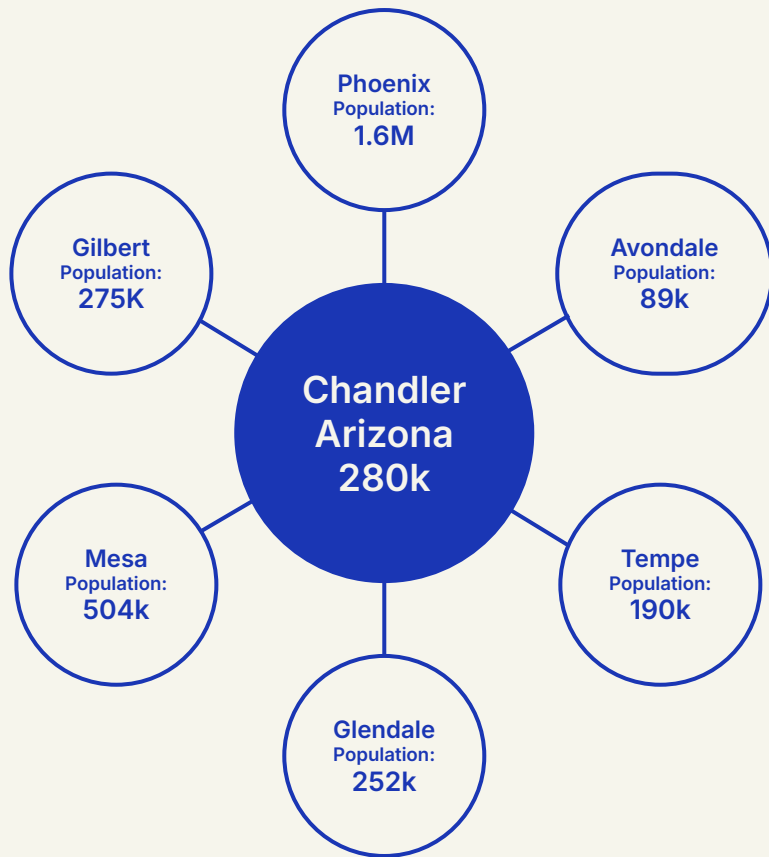
In addition non-subscribers can still place on-demand orders at 5% off the retail price with no delivery fees.

Growth Strategy

Our primary strategy is to establish a strong presence in Chandler, Arizona, our main hub, before expanding to select local markets.

Our app targets men and women aged 18-55 who consume cannabis, offering competitive pricing and unmatched convenience.

With scheduled deliveries, our \$10/month membership lets customers save up to 30% compared to local Delivery prices.



Project Timeline

2026

Building The Foundation

During 2026 our company goal is to establish our mobile app awareness in Maricopa county

Once reaching 10,000 subscribers it will provide enough data to help increase business production

2027

Increasing Marketing

Our focus for 2027 is to expand marketing across all channels to boost memberships and sales

We will also launch our affiliate program, placing kiosk machines in smoke shops and liquor stores.

These kiosks will allow customers to place orders for delivery directly from these locations.

2028

Reaching Our Goals

In 2028, our company will double its marketing and event budget across all channels.

All extraction products sold buy our brands will be produced in-house.

We will partner with multiple cultivators to ensure quality and steady production.

2029

Reducing Cost

After reaching our 100k subscription goal, we will explore opportunities to reduce operational costs.

Establishing the right cultivation contracts will enable us to lower product costs by up to 25% per transaction.



KIND MEDS

CONNECTED



MOHAVE
CANNABIS Co.
GOOD PEOPLE | GOOD WEED | GOOD TIMES



Mr. Honey



project packs



GLORIOUS
EXTRACTS

Keef



SAMMY



Sauce

DIME
INDUSTRIES

müv



BITS



turn
/ est. mmxxi //



Vital

